

Southeastern Developmental Services, Inc.
Budgeted Revenues and Expenses

	Annual Budget 2019	Annual Budget 2018
Revenues		
Management Fee	\$75,483	\$81,000
Fees for Services	2,181,403	2,190,120
Fixed Fee Contract	21,552	44,520
Case Management	151,240	146,760
Medications	3,820	3,600
Transportation Services	6,264	6,600
Consumer Services	24,118	30,960
Room & Board	199,288	201,240
Grants	4,200	3,600
Donations	20,873	14,520
Donations In-Kind	20,377	3,480
Interest Income	2,520	1,680
Gain(Loss) on Sale of Assets		3,120
	\$2,711,138	\$2,731,200
Expenses		
Employee Wages	\$1,708,338	\$1,638,840
Payroll Taxes	194,091	212,760
Employee Benefits	194,182	206,160
Consumer Wages	19,469	20,400
Consumer Payroll Taxes	2,556	3,120
Background screening	2,718	4,680
Employee Incentive	5,588	4,080
Utilities	66,892	64,920
Telephone	16,162	17,640
Repair & Maintenance - Equipmen	3,924	4,080
Repair & Maintenance - Vehicles	12,816	13,080
Building and Facility Maintenan	30,825	30,360
Contract Services	19,198	17,400
Consumer Activities	9,392	9,000
Contract Consumer Services	294,548	315,480
Transportation	189	
Medical	2,589	15,120
Consumer Food	12,081	9,360
Supplies - Production	47,232	31,200
Supplies - Medical	123	2,520
Supplies - Pharmacy	11,359	9,120
Supplies - Office	10,001	8,400
Postage	1,387	1,320
Equipment	4,630	4,680
Education and Training	14,000	8,280
Gas	20,468	18,360
Lodging	1,426	1,080
Meals	6,239	6,840
Insurance	67,823	67,080
Dues and Subscriptions	6,180	6,360
Advertising	1,474	1,680
Licenses & Fees	5,027	2,160
Professional Fees	38,874	34,440
Taxes and Licenses	736	
Bank Charges	1,188	1,200
Board Expense	1,140	2,040
Depreciation	69,978	73,200
	2,904,843	2,866,440
Net Revenues (Expenses)	(\$193,705)	(\$135,240)